



CARE Training

About us:

CARE Training is a division of CARE Advisory Research & Training Limited (CART, a wholly owned subsidiary of CARE Ratings Ltd.). CARE Training offers online as well as classroom trainings on various subjects related to financial services sector. Meticulous thought process, case studies, practical knowledge of our subject matter experts and in-house expertise within CARE group gathered over 25 years is used to develop the best course content for our clients.

Course Name: Mastering Trade Finance

Target Audience: Corporate Executives and Bankers dealing in Imports and Exports.

Mode of Training/ Duration: Classroom-Executive Training of 2 days

Course Objective: To accustom participants with Trade Finance and its importance in domestic and foreign trade.

Day 1: Settlement Methods in International Trade

The Importance of Foreign Trade

Incoterms 2010 – the 11 terms explained

LC Mechanism – Parties involved - Issue and utilisation –

- Advantages and disadvantages for exporters and importers – Costs associated with LCs

Different Types of Letters of Credit explained

Bank Guarantees – Different Types explained

Documents used in International Trade explained

Overview of UCP 600 and ISBP 745 -operations of and LC

Collection Documents – URC 522

Day 2:

LC Opening process in the bank – checklist for Exporters and importers

SWIFT formats used by banks in LCs

Consequences of discrepant documents

Dispute Resolution Mechanism for issues relating to LCs

Bills directly received and sent by exporters

Funding options available for exporters – Reshipment Finance

Funding options continued.....Post shipment finance in Rs. and in Foreign Currencies

FEMA on Finance to Manufacture Exporters and Project Exporters from banks

Buyers' Credit and Sellers' Credit

Factoring and Forfeiting

Hedging exposure to foreign exchange – an Introduction

Questions and Answers

* Participation certificate would be provided to attendees

Contact us at:

CARE Advisory Research and Training Ltd.

4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (E) Mumbai – 400022

Ph. No: 022-67543456 | E-mail: training@care-cart.com

www.care-cart.com